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## Flagler Rockefeller Partner and Florida Baron Florida Sand Dollar Books

By Edward N. Akin

University Press of Florida. Paperback. Book Condition: New. Paperback. 303 pages. Dimensions: 9.1in. x 5.9in. x 0.9in. From reviews of the first edition: A succinct and informed account of Flagler's leadership in transforming Florida's economy. -- American Historical Review An important contribution to the understanding of Standard Oil's extended partnership and how the personal desire of Flagler led to the early development of Florida's Atlantic Coast. -- The Historian Henry M. Flagler (1830-1913), the ambitious Gilded Age tycoon who designed and built much of Florida's fashionable east coast, rode to success on the rails. As John D. Rockefeller's closest adviser in the 1870s, Flagler helped assemble the Standard Oil empire. In this thoroughly researched biography, Akin shows that Flagler understood early in his career that cheap freight rates determined industrial profits. Portraying Flagler as an aggressive entrepreneur, Akin documents his shrewd negotiations to obtain reduced rates, rebates, and drawbacks from the railroads, thus assuring Standard Oil's national domination over oil transportation costs. Flagler drove himself as hard as he drove a bargain, obsessed with the desire to create a monument to himself that he called my domain. His legacy was no less than modern Florida. In 1885, at the age of fifty-five, he turned his...



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